



CASE STUDY:

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ERICSSON

MINILINK TECHNOLOGY  
ON THE MBNL NETWORK

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**com**vergent  
making networks work



## CASE STUDY: ERICSSON

### MINILINK TECHNOLOGY ON THE MBNL NETWORK

As part of their commitment to provide high quality, affordable services to its customers, telecoms giant, Ericsson, was looking to install Minilink technology on the MBNL network.

Installing Minilink would allow multiple operators to utilise a single radio site and therefore enable Ericsson to provide a more cost-effective solution to their customers.

To complete the large-scale project, Ericsson required a trusted installation partner and soon turned to technology specialists, Comvergent.

“OUTSTANDING END TO  
END SERVICE – THE BEST  
SERVICE PROVIDING ASP  
FROM START TO FINISH ON  
MBNL MINILINK...”

(Ericsson Governance Team)



### PROJECT

Comvergent delivered all services to Ericsson through their multi-skilled field engineering workforce, successfully undertaking the installation and commissioning of the Ericsson Minilink and Line of Sight services back to MBNL, on both the T Mobile and 3 UK networks.



### PORTFOLIO OF TASKS

- Ericsson Minilink installation and commissioning
- Card swaps
- Full link installation
- Link capability upgrades
- Line of Sight
- Pre-staging
- Decommissioning
- Storage and logistics

## BENEFITS

Comvergent's high quality installation and commissioning capability, robust health and safety system and dedicated project delivery team enabled the project to run smoothly and efficiently, taking away any hassle for Ericsson.

What's more, their large, multiskilled workforce enabled the project to stay flexible and fluid, meaning should any issues arise, the right skills could be in the right place quickly, mitigating delays.

Comvergent's approach to Line of Sight solutions also saved the project time by overcoming obstacles with innovative solutions such as drone technology and helicopters.

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